

# JATIN JAIN

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## EDUCATION

B. Tech Chemical Engineering	2021-2025	NIT, Surat	CGPA 8.61
Class XII CBSE	2020	St. Andrews School	90.33%
Class X CBSE	2018	St. Andrews School	84%

## INTERNSHIPS & Experience

### Summer Intern | Bureau of Indian Standards, Noida

May'24- Jul'24

- **Standards Analysis:** Gained expertise in industry standards and their role in enhancing product quality and safety.
- **Industry Compliance:** Conducted site visits to verify adherence to standards, assess their impact on customer satisfaction, and identify areas for improvement.
- **Gap Identification:** Analysed discrepancies between Indian and international standards, providing recommendations for enhancements.
- **Promotion Activities:** Assisted in promoting standards through workshops and materials, boosting industry awareness and compliance.

### Sales experience | Expertrons, Online

May'23- June'23

- Successfully converted lead into customer through effective pitching.
- Increased company **sales by** selling courses such as data science, web development, graphic design, and app development.

## PROJECTS

### E-Commerce Website Data Analysis Project

- **Data Population:** Inserted and managed data for over 10 entries in each table to ensure comprehensive analysis.
- **Advanced Querying:** Utilized SQL to analyze sales performance, customer purchasing behavior, inventory levels, sales trends, and customer segmentation.
- **Sales Analytics:** Generated detailed reports on sales trends and high-performing products.
- **Customer Segmentation:** Implemented SQL-based segmentation to enhance targeted marketing efforts.
- **Performance Optimization:** Improved database performance through indexing and query optimization.

## POSITIONS OF RESPONSIBILITY

### Head | ATPAC SVNIT

- **Project Management:** Led the development of a web portal for ATPAC, overseeing all aspects of the project from conception to deployment.
- **Database Management:** Designed and managed the database structure, ensuring data integrity, and efficient retrieval.
- **Team Leadership:** Coordinated with team members, provided technical guidance, and ensured project milestones were met on schedule.

### Volunteer | Bureau of Indian Standards

- **Event Participation:** Contributed to major events such as Manak Manthan and Learning Standards with Science, facilitating discussions and educational activities.
- **Field Surveys:** Conducted surveys at consumer and factory sites to identify gaps and review the implementation of standards.

## ACADEMIC ACHIEVEMENTS AND AWARDS

- **Winner of the case study competition** conducted by **MindBend Event, SVNIT** where I developed and presented a case study on a different country.
- **Achieved the remarkable feat of ranking in the 96.68th percentile among one million peers in the JEE Mains and qualified the JEE Advanced.**

## COURSES & CERTIFICATIONS

- Completed courses in **Data Analysis (IBM), Marketing Management, and Data Science (GeeksForGeeks) for Analyst.**

## SKILLS

- **Tools & Programming skills-** SQL, Python | Ms Word, PowerPoint, Excel
- **Basic Knowledge-** Supply chain management, Data visualization, Planning, and control of project.
- **Soft Skills-** Communication, Problem-solving, Multi-Tasking, Self - Motivated, Teamwork